



# Valuating Privacy with Option Pricing Theory

**WEIS 2009**

**Stefan Berthold and Rainer Böhme**

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University College London, 25 June 2009

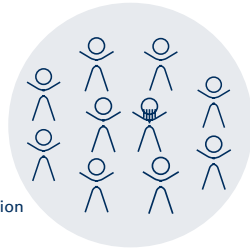
# Structure

1. Problem statement
2. Privacy options
3. Modelling uncertainty
  - Timed linkability process (micro model)
  - Population development (macro model)
4. Valuation methods

# Motivating Example

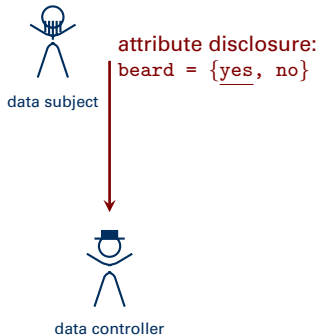


data subject



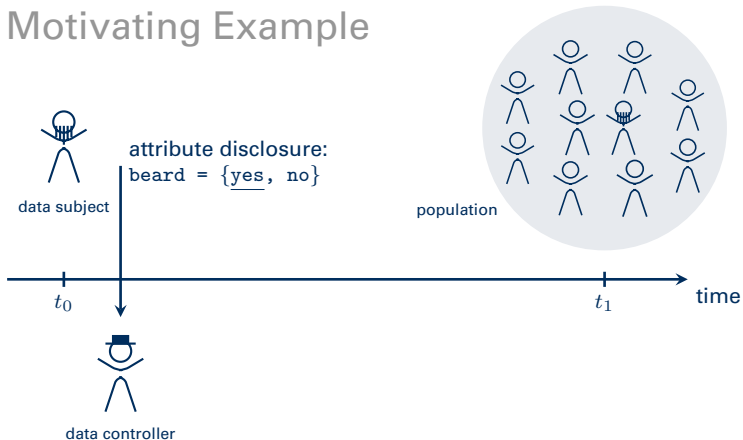
population

## Motivating Example



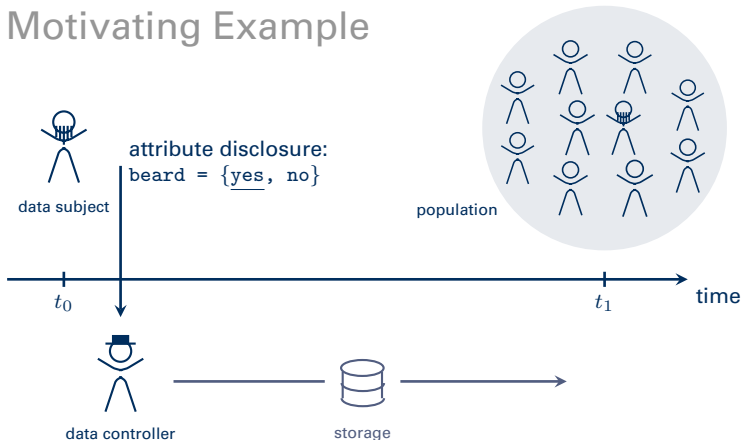
Simplification: single, binary, and perfectly observable attribute

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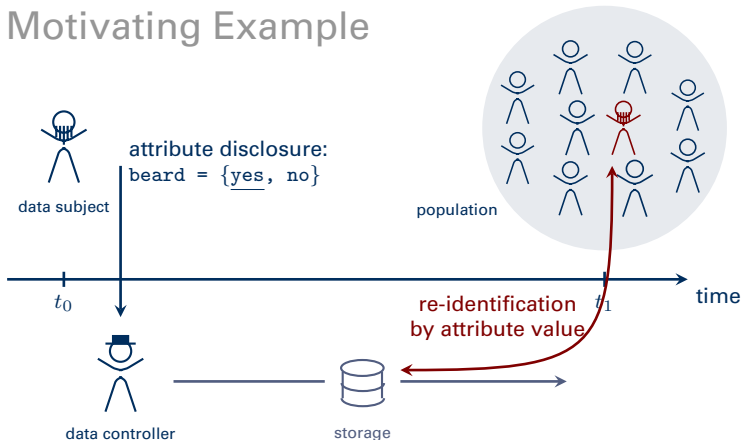
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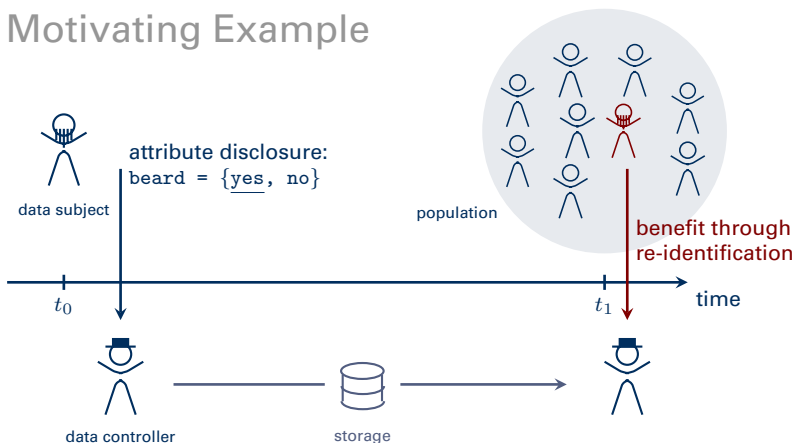
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## Research Question

How can we measure the long-term  
value / cost of personal data disclosure?

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privacy metrics

How can we **measure** the long-term  
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untackled

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application: decision-support in future  
privacy-enhancing technologies (PET)

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How can we measure the long-term  
**value / cost of personal data disclosure?**



**business perspective:  
valuation of customer databases**

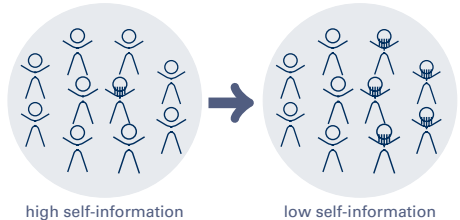
# Sources of Uncertainty

## Micro-level



behaviour of data subject

## Macro-level



uniqueness of attribute value in the population

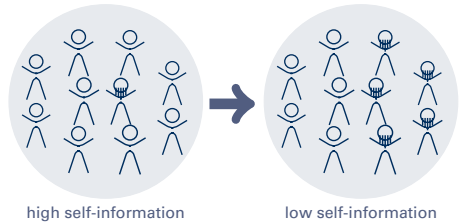
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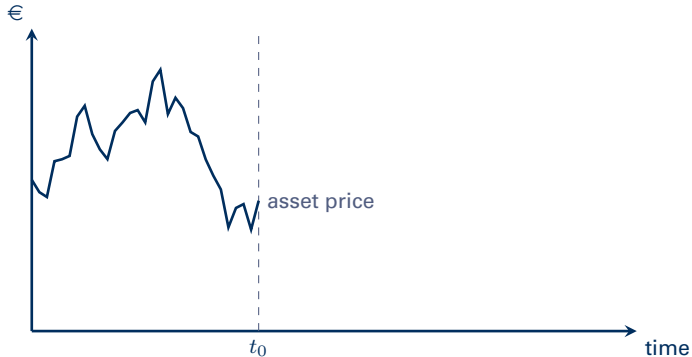
**Approach:** Borrow from financial maths to model uncertainty over time.

# 2

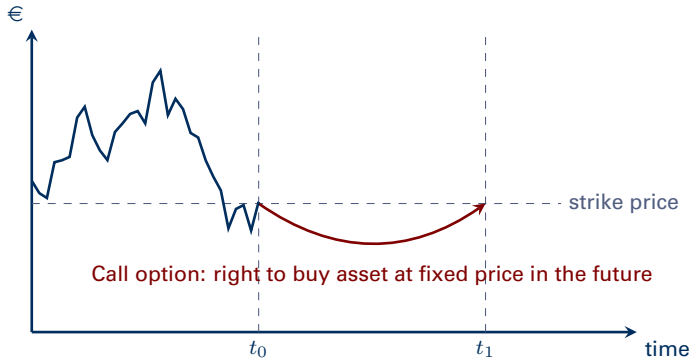
## Privacy Options



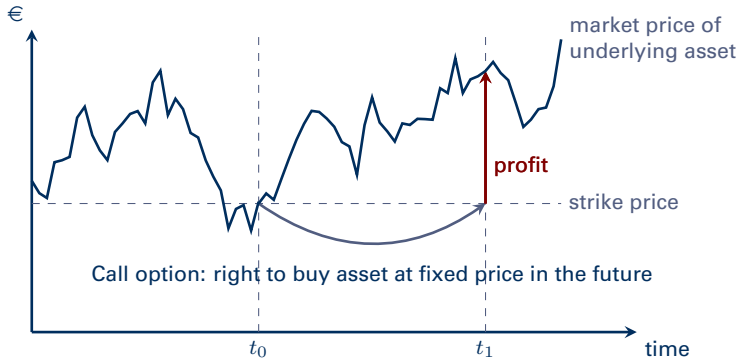
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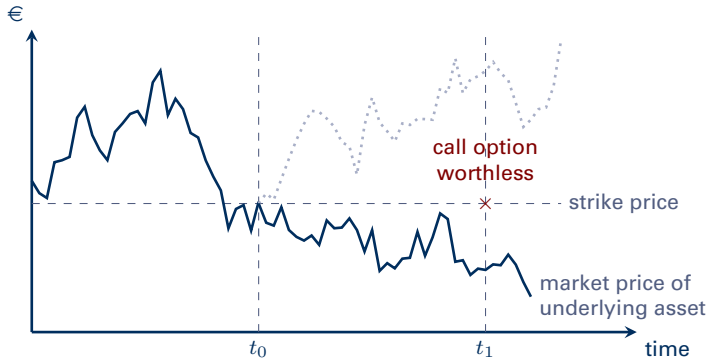
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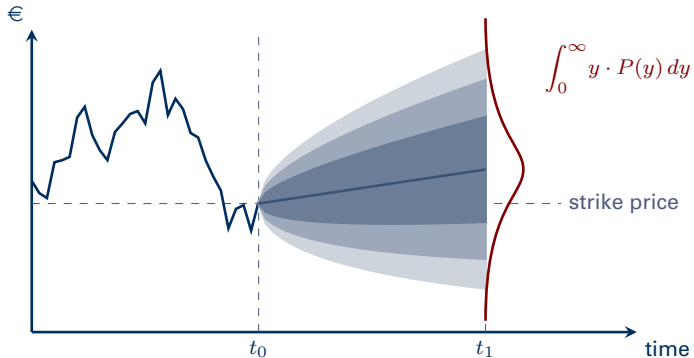
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Option value: Probability-weighted average of all possible outcomes at  $t_1$ .

Black, Scholes, Merton (1970s)

# Analogy

money = information  
in Shannon's sense

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€ = bits

unit of information needed  
for re-identification

## Privacy Options

**Personal data disclosure is like writing a call option:  
the counterpart obtains information that can be  
used for re-identification in the future.**

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**strike price:** cost of data retrieval

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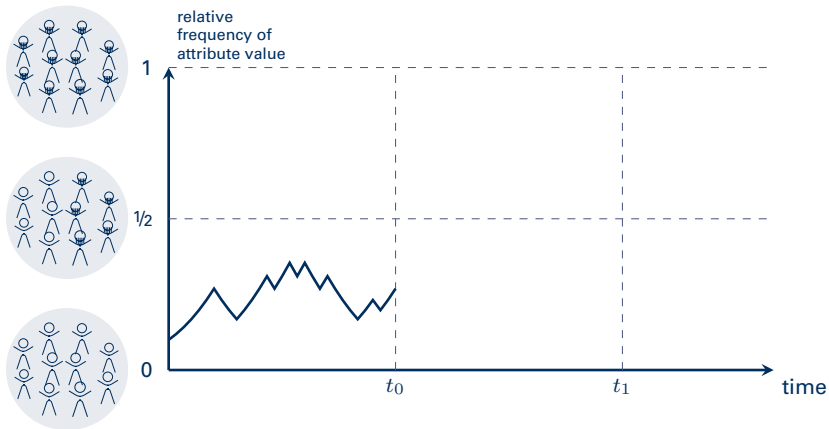
**premium:** incentive (e. g., rebate via loyalty card)

## Privacy Options

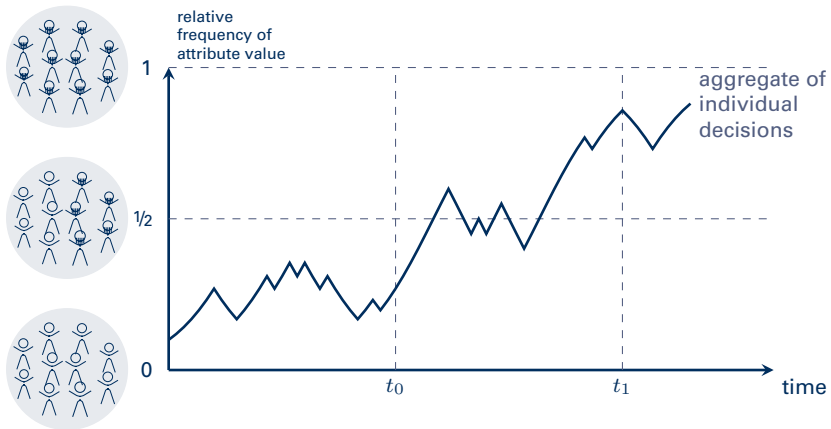
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**value:** depends on population development

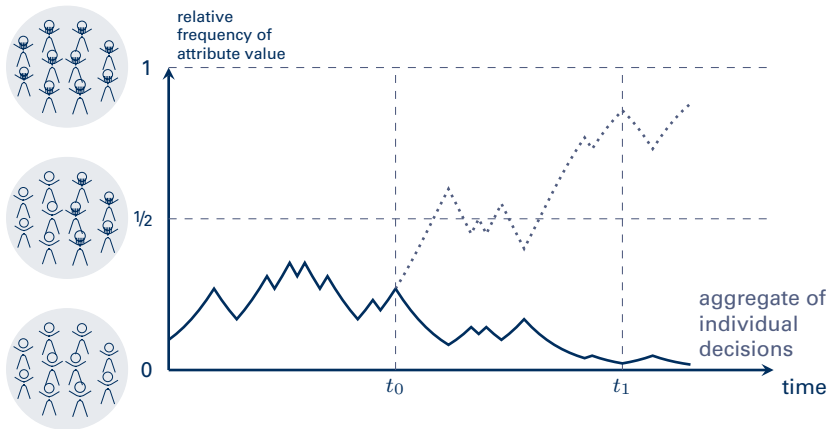
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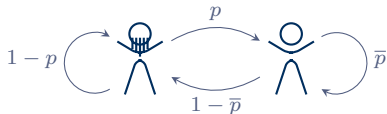


# 3

## Modelling Uncertainty

# Timed Linkability Process

## State Space Model



Initial state

$$\mathbf{x}_0 = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$$

State transition matrix

$$\mathbf{A} = \begin{pmatrix} p & 1 - \bar{p} \\ 1 - p & \bar{p} \end{pmatrix}$$

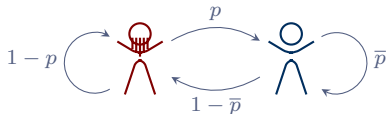
(can be specific for each data subject)

State change

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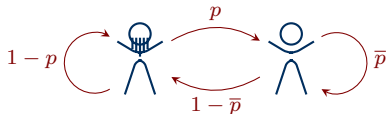
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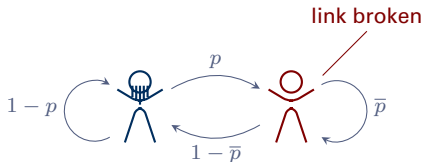
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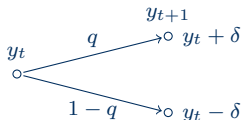
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# Population Development

## Binomial Random Walk

Similar to underlying process in Binomial Option Pricing Model (BOPM)

Cox, Ross and Rubinstein, 1979



$q$ : trend

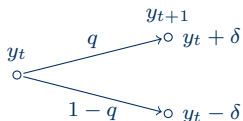
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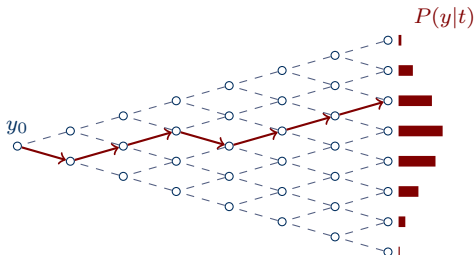
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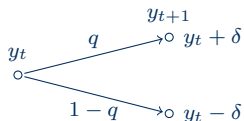


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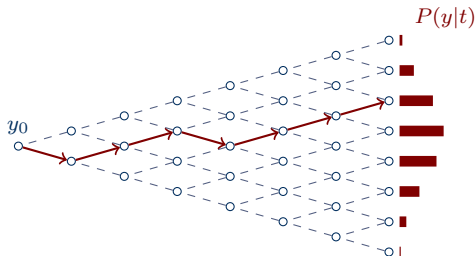
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**Inverse logit transform:** random walk domain  $\mathcal{Y} \rightarrow$  probability dom.  $\mathcal{R} \subset [0, 1]$



# 4

## Valuation Methods

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Combination of both stochastic processes and basic information theory:

$$\text{value of data disclosure} = P(v|t_1) \cdot \mathcal{H}_v(t_1)$$

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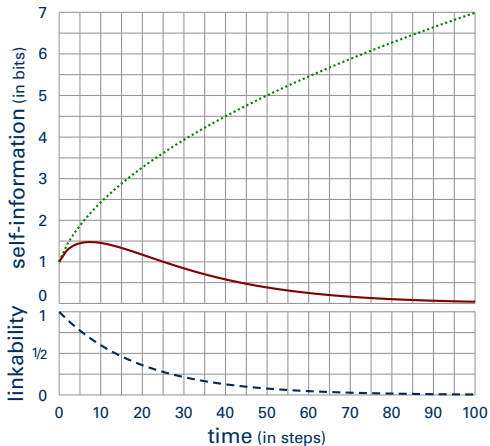
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## Numerical Example



- ..... exp. self-information  $\mathcal{H}_v(t)$
- option value (in bits)
- prob. of valid link  $P(v|t)$

Parameters:

$$\begin{aligned}
 p &= 0.95 \\
 \bar{p} &= 1 \\
 r_0 &= 0.5 \\
 q &= 0.5 \\
 \delta &= 1.2
 \end{aligned}$$



# Variants

Future value of ...	Aggregation over time	
	point in time $t_1$	time range $t_0 \dots t_1$
... a specific data subject's attribute value (self-information)	$P(v t_1) \cdot \mathcal{H}_v(t_1)$ <p>cf. Equation (13)</p>	$\propto \sum_{t=0}^{t_1} P(v t) \cdot \mathcal{H}_v(t)$ <p>cf. Equation (15)</p>

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	<b>"European" option</b>	<b>"American" option</b>

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**financial option** Right to buy (resp. sell) security on financial market at defined price in the future.

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→ account for mid-course strategy corrections

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**NEW: privacy option** Combine the idea of financial options with information theory: knowledge of personal data allows the counterpart to (better) identify a data subject in the future.

→ model the value of personal data

# Concluding Remarks

## Contribution

Novel interpretation of data disclosure as writing a call option

## Next steps

- Generalisation to multiple multi-valued attributes  
(under submission)
- Composition of options in privacy policy languages  
cf. for financial options: Peyton Jones and Eber, 2003

## Limitations

- Epistemic: model mismatch and incomplete information
- Behavioural: bounded rationality and time-inconsistent discounting  
Acquisti and Grossklags, 2005



# Q & A

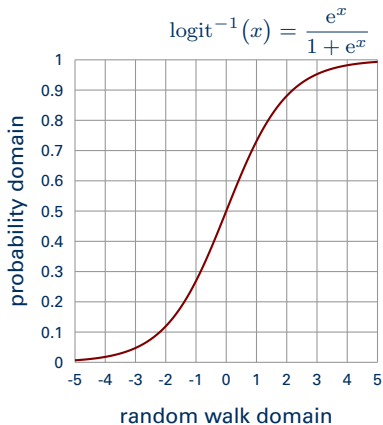
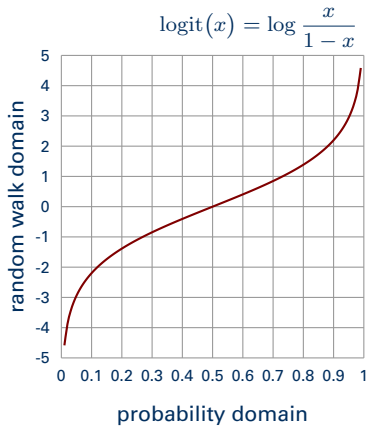
**Thank you for your attention.**

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University College London, 25 June 2009

# Logit and Inverse Logit Transformation



## Related Work

### Privacy metrics

#### Entropy-based anonymity metrics

Díaz et al., 2002; Serjantov and Danezis, 2002; Tóth et al., 2004

#### Generalisation to (un)linkability

Pfitzmann and Hansen, 2008; Steinbrecher and Köpsell, 2003; Clauß, 2006

#### Empirical measurement of privacy

e. g.: Huberman et al., 2005; Berendt et al., 2005; Grossklags and Acquisti, 2007

### Financial methods in information security

#### Security investment

Soo Hoo, 2002; Gordon and Loeb, 2002; Purser, 2004

#### Real options for information security investment

Gordon et al., 2003; Daneva, 2006; Li and Su, 2007; Herath and Herath, 2008; Tatsumi and Goto, 2009

#### Market-mechanism for security indicators

Matsuura, 2001; Schechter, 2004; Ozment, 2004; Böhme, 2006